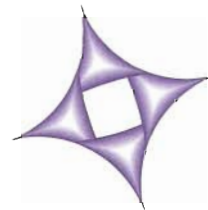


Allyance Limited

Member Benefits



Who are the Allyance?

The Allyance is a Project Management company set up to enable customers to get turn-key solutions to large and complex requirements, with the benefits of the technical capabilities, innovation, flexibility and cost effectiveness of using Small and Medium sized Enterprises (SMEs).

Who are the Allyance Members?

The Allyance Members are a group of highly capable, specialist companies that each have an excellent track record of success and proven abilities. These companies vary in size from a handful of staff, through to several hundred.

The Allyance Philosophy

Within the UK there are a vast array of highly competent SMEs that have the capabilities that the MOD and the Prime Contractors need in order to be innovative, reactive to the customers needs, and to drive down the costs of procurement and support. Moreover, it is the Government's declared intent, within the Defence Industrial Strategy, to support SMEs. However, it has always been difficult for the MOD (and to some extent for the Primes) to engage with the SMEs. What is needed is a route whereby the SMEs can be engaged, but which does not carry with it an excessive overhead in terms of management and the need to control several smaller companies.

It is the Allyance aim to fulfil that need by being the MOD's portal to SMEs. By pulling together a series of member companies, each carefully selected for their knowledge and skills base, Allyance provides the framework and capacity of a much larger organisation. In addition, by taking on the project management role, Allyance can offer a comprehensive range of services through a single point of contact.

Allyance Member Benefits

- Access to wider range of contracts through Allyance Marketing
- All work won will be sub-contracted to members
- Pooling of skills and resources
- QM system to ISO standards

The Allyance are always seeking new companies to extend our range of skills and services. On joining, Members are asked to sign a Teaming Agreement and Non Disclosure Agreement. This is to protect the interests of all members and the reputation of Allyance.

If your company has specialist skills that you think would be of use to Allyance and you recognise the value of Consortia and Teaming, then please contact us.

To find out more

Call Rick Hussey or Don Bishop on 01865 327427 or visit www.allyance.co.uk

